

- Buyer's name
- Property address
- Seller's name (to match the title deed)
- Seller's Mailing Address
- Purchase Price
- Down payment amount
 - This is usually larger than normal earnest money because the price is locked in, and the house is taken off the market for a lengthy timeframe.
 - Non-refundable or Refundable (Usually Non)
- Balance owed
- Interest rate
- Monthly payment
- Amount of payment credited toward the price
 - Generally determined by amortizing the payment using the balance and the rate
- First payment date
- Are Taxes and insurance included in the payment?
- Are taxes pro-rated at the closing?
- Maturity date
- Move in date/possession date
- How many occupants?
- # of pets allowed
- Who maintains the property
- How is insurance on the property handled?
- Are commissions handled at signing of Lease/Land contract or at closing, or both?